



Demystifying Blockchain

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Microsoft Corporation



Blockchain is not just about money

“...a sweeping vista of opportunity to reimagine how the financial system can and should work in the Internet era, and a catalyst to reshape that system in ways that are more powerful for individuals and businesses alike”

- Marc Andreessen, A16z

COMPUTERWORLD

Blockchain will be the killer app for supply chain management in 2018

FORTUNE

Are You Eating Sustainable Fish? Blockchain May Provide the Answer

Forbes

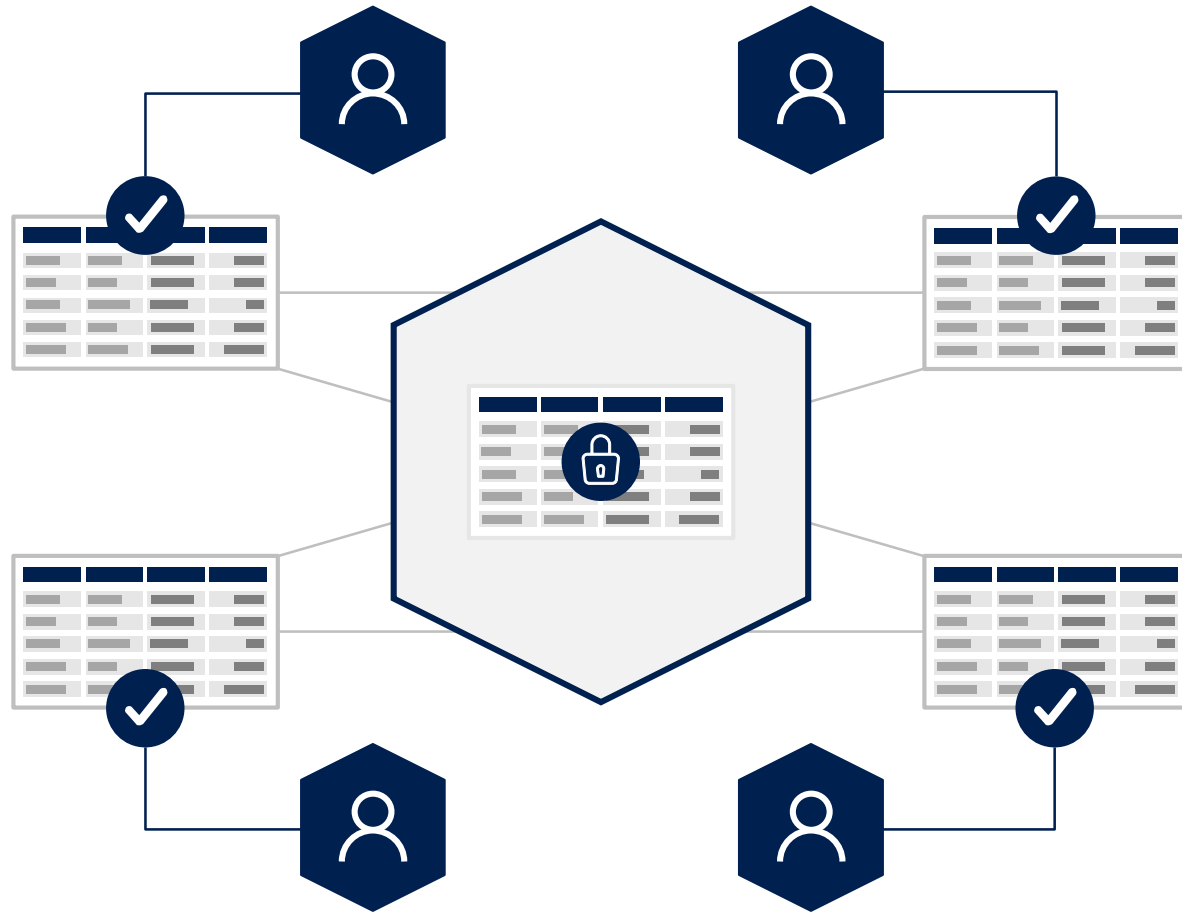
How Blockchain Can Create Owned And Trusted Health Care Records

TechBullion

How Blockchain Technology Could Work in the Insurance Industry

Demonstration

Blockchain establishes a secure, shared source of truth



| Data is stored in a ledger—
a record of every transaction

| Everyone in the network has an
individual, identical copy

| The ledger can only be updated by
network consensus, and
information can't be altered or
deleted without the knowledge of
the whole network

Is blockchain relevant?

Business is built on trust

There is massive opportunity to improve shared business processes:

\$280B in banking industry fines
since 2009

\$21B cost of tax return fraud in the U.S.

48M illnesses from contaminated food
in the U.S. each year

Let's imagine a food contamination scenario



The types of assets vary across industries



- Ensuring supply chain integrity e.g. sensitive pharmaceuticals
- Managing movement across a complex supply chain
- Preventing tampering and counterfeit

- Improving the process for issuing bank guarantees
- Creating ease of access for guarantee beneficiaries and applicants
- Ensuring security of sensitive documents

- Facilitating thousands of hotel bookings on a daily basis
- Coordinating between many different booking systems
- Mitigating discrepancies that lead to booking errors

- Creating a system to track reward points
- Enabling system to span multiple partner organizations
- Reducing the risk of discrepancy



Asset transfer and provenance

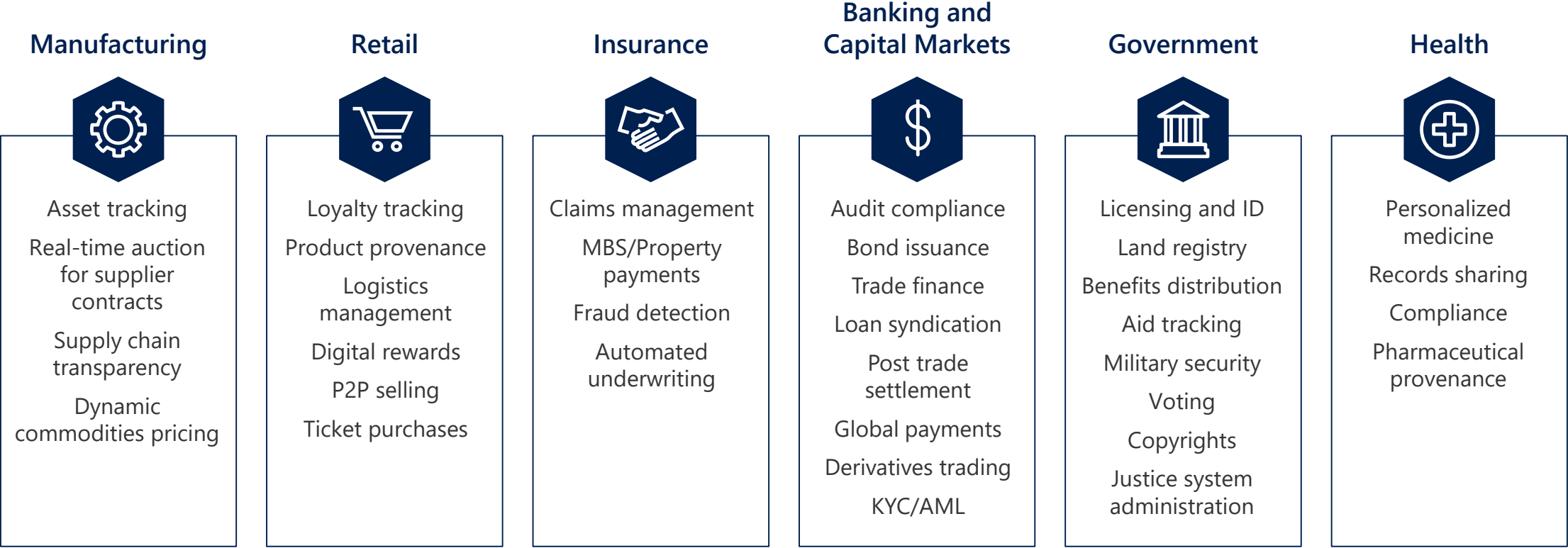


Cross-organizational workflow



Multiparty auditing

We've seen this pattern in scenarios across industries



Asset transfer and provenance



Cross-organizational workflow



Multiparty auditing

What is Microsoft
building?

Blockchain wasn't built for enterprise

Ledgers designed for public networks

Lack the performance, confidentiality, and governance capabilities needed for commercial use

Smart contracts demand bespoke development and new skills

Not designed to leverage existing enterprise tools and skill sets

Integration is difficult and costly

Connecting to existing IT architecture requires significant investment

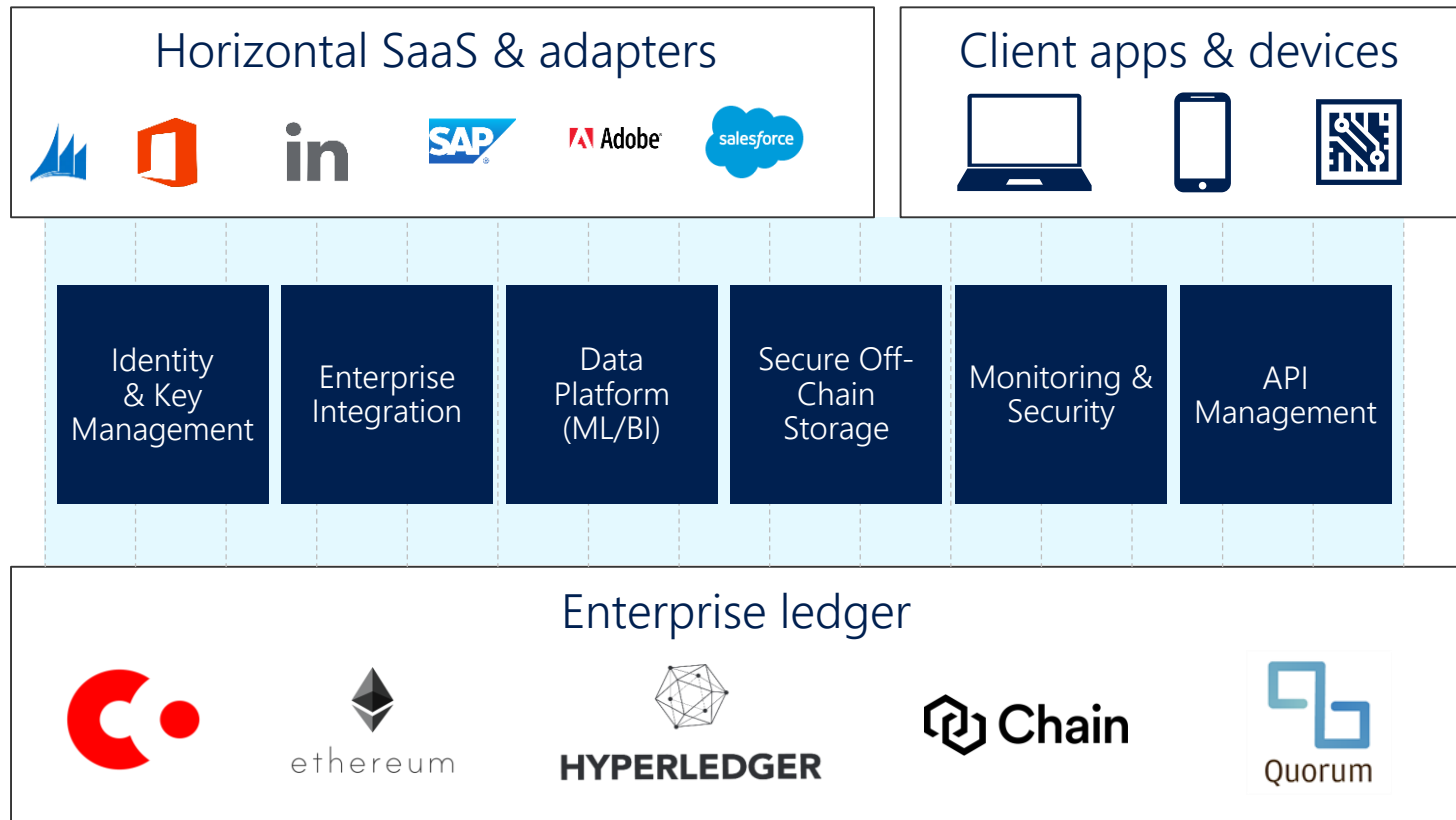
Building an end-to-end blockchain app is difficult



So we've taken steps to create a platform that would tackle those challenges



Next, we enabled prebuilt connections to Azure and the tools you're already familiar with

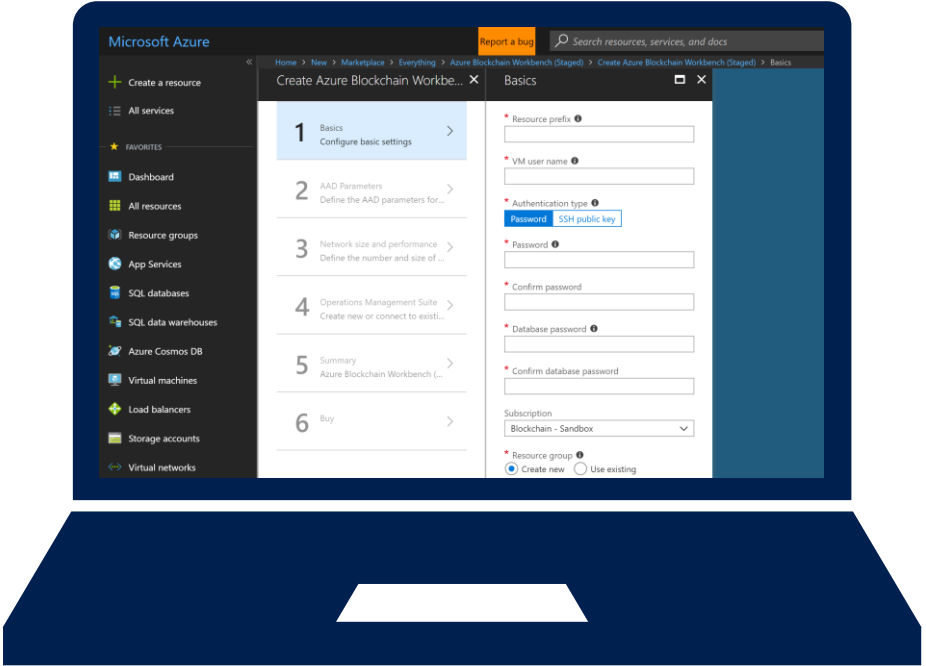
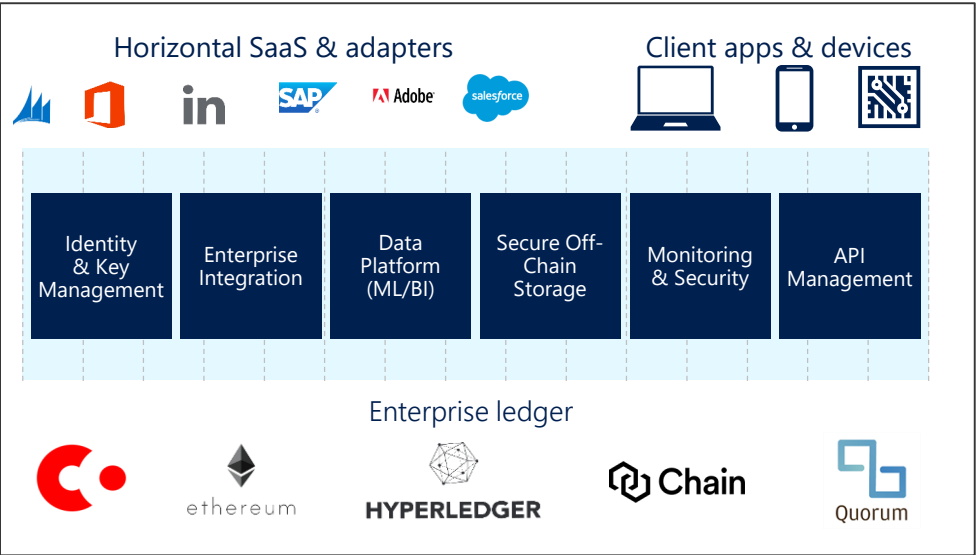


Quickly integrate with business apps

Connect to the cloud without the heavy lifting

Now, we've built a simple interface for deploying these services and authoring smart contracts

Azure Blockchain Workbench



So you can focus your time on adding value for your business



Next steps



See how it works at aka.ms/workbenchdemo



Get Azure Blockchain Workbench on the Marketplace today



Get your hands dirty with documentation and sample smart contracts at aka.ms/workbenchdocs



Join the conversation on the aka.ms/workbenchforum

Thank you